

The last decade has seen the rise of India as one of the giants of the information technology services industry. The IT sector has been the cornerstone of the booming Indian economy and as a result the Indian government has taken several initiatives to support the sector both in India and globally.

One such initiative has been the “Software Technology Parks of India” (STPI), an Autonomous Organisation set up in 1991 by the Indian Ministry of Communication & Information Technology to encourage and boost software exports. STPI maintains internal engineering resources to provide consulting, training and implementation services across network design, systems integration and maintenance of applications networks ranging from VSATs to ATM-based networks.

Need for World-Class Connectivity

A key quality objective for STPI is to provide state-of-the-art data communications services not only for its own staff at 44 centres in India, but also for its clients who are spread across the world. This has been the challenge facing Dr. Sunil Agarawal, who is Director of STPI, Noida, the nodal centre for STPI in north and central India. Dr. Agarwal says: “To achieve our objective of providing Indian software companies with

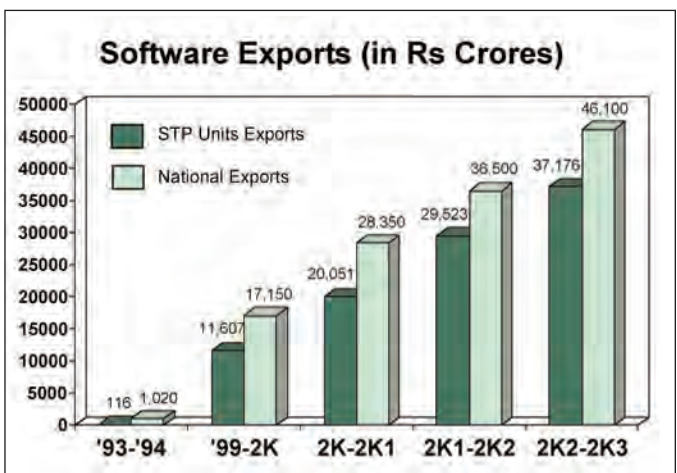
world-class data connectivity, we must offer cost-effective, reliable, restorable global telecommunications. These services are essential to our mission. Given the worldwide scope of our activities, we needed to work with an experienced, flexible partner to globalise our processes.”

STPI chose BT Infonet India to address the challenge of providing a secure and reliable global telecommunications network. BT Infonet’s network is being used to address several strategic initiatives for STPI, including application re-engineering, remote computing, incubation services for start-up units and SMEs, as well as international and domestic project management.

“We see BT Infonet as a partner we can continue to work with to meet the global requirements of our customers.”

– Dr. Sunil Agarwal
Director of STPI, Noida

Further testimony to the relationship between STPI and BT Infonet was the execution of a strategic alliance agreement signed in March 2005 by Mr. S.N. Zindal, Director General STPI, and Mr. José Collazo, Chairman, President and CEO of BT Infonet. Under this agreement, STPI and BT Infonet will combine their expertise in respective areas to jointly provide total solutions to end-customers.



Premium Quality

“We are pleased with our choice of BT Infonet,” said Dr. Agarwal. “BT Infonet gives us premium quality Tier-1 uncompressed Internet services that have been very well received by our customers and we look forward to growing this relationship.” Looking to the future, Dr. Agarwal said: “We see BT Infonet as a partner we can continue to work with to meet the global requirements of our customers. Migration to an MPLS network and high bandwidth premium Tier-1 Internet access are areas STPI will be looking to work on with BT Infonet in the future.”

About BT Infonet

Infonet Services Corporation, a member of the BT Group plc group of companies, known for its quality of service, is a leading provider of managed network communications services for multinational entities.

Employing a unique consultative approach, BT Infonet offers integrated solutions optimising the complex relationship between enterprise applications and the global network. Extensive project management capabilities are the foundation for the services and solution offerings (broadband, Internet, intranet, multimedia, videoconferencing, wireless/remote access, local provisioning, application and consulting services) positioning BT Infonet as a single-source partner for multinational entities. In particular, BT Infonet IP VPN solutions offer multinationals a unique combination of Private and Public IP services as well as a full set of Managed Security and Mobility Services.

Rated "Best in Class" overall in Telemark's survey of Global Managed Data Network Services, Infonet Services Corporation has also won "Best Customer Care" and "Best Carrier" at the World Communication Awards. Founded in 1970, Infonet Services Corporation owns and operates The World Network, accessible from more than 180 countries, and provides local service support in over 70 countries and territories.

Additional information about Infonet Services Corporation is available at www.bt.infonet.com.

BT Group plc is a public limited company registered in England and Wales under registration number 4190816 with listings on the London and New York stock exchanges. Additional information about the company is available at www.bt.com/aboutbt.

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